Effective Managerial Competencies for Corporate Growth & Personal Success
Background Of The Program
Branch Managers in today’s world go through multiple levels and multiple number of market and interpersonal transactions each day.

Branch Manager’s program focuses on 7 critical transactions any Branch Manager needs to manage to be successful in his profession. He has to succeed everyday, not just once in a week or once in a month. The success of this program lies in the ease of implementation of the tools that are provided to the participants. Managers can start using these tools the very next day they are out of the training program and can start experiencing the improvement in effectiveness of transactions, thereby adding value to their personal and professional lives and also to their stakeholders.

The T7 program is a researched product, tried and tested in various situations and has seen success in a multitude of domains.

Deliverables:
As a result of this workshop, participants would be able to implement acquired competencies on:

1. Market Transactions
2. Sales Transactions
3. Sales Management Transactions
4. Staff Transactions
5. Transactions with Superiors
6. Customer Transactions
7. Self Transactions

Methodology:
- Question/Quiz based discussions
- Discovery Learning
- Facilitator led discussions
- Case Studies
- Tools and Techniques
- Practice Sessions
- Activity based learning
- Role play
- Games
- Action Planning sheet for the Participants

Program Design and Duration
T7 is conducted as a full-day program for 4 days, including Pre and Post Program Competency Assessments.

Faculty
Mr. K. K. Sheri – Director, EduRiser Learning Solutions (P) Ltd.
Ms. Deepti Jandial
1. Certified as Extended DISC as CEDA (Certified Extended DISC Administrator)
2. NLP (Neuro Linguistic Programming Certification)

Mr. Mitash Bhattacharyya
1. Certificate on Negotiation skill
2. Certificate on Problem Solving & Decision Making
3. Certificate on e-learning
4. Certificate on Train The Trainer from Dale Carnegie

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