



EDURISER

Transformation Through Learning



Effective **Managerial** Competencies
for Corporate **Growth**
& Personal **Success**

Background Of The Program

Branch Managers in today's world go through multiple level and multiple number of market and interpersonal transactions each day.



Branch Manager's program focuses on **7** critical transactions any Branch Manager needs to manage to be successful in his profession. He has to succeed everyday, not just once in a week or once in a month. The success of this program lies in the ease of implementation of the tools that are provided to the participants. Managers can start using these tools the very next day they are out of the training program and can start experiencing the improvement in effectiveness of transactions, thereby adding value to their personal and professional lives and also to their stakeholders.

The **T7** program is a researched product, tried and tested in various situations and has seen success in a multitude of domains.

Deliverables:

As a result of this workshop, participants would be able to implement acquired competencies on:

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|----------------------------------|--------------------------------|
| 1. Market Transactions | 5. Transactions with Superiors |
| 2. Sales Transactions | 6. Customer Transactions |
| 3. Sales Management Transactions | 7. Self Transactions |
| 4. Staff Transactions | |

Methodology:

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| • Question/Quiz based discussions | • Practice Sessions |
| • Discovery Learning | • Activity based learning |
| • Facilitator led discussions | • Role play |
| • Case Studies | • Games |
| • Tools and Techniques | • Action Planning sheet for the Participants |

Program Design and Duration

T7 is conducted as a full-day program for 4 days, including Pre and Post Program Competency Assessments.

Faculty

Mr. K. K. Sheri – Director, EduRiser Learning Solutions (P) Ltd.

Ms. Deepti Jandial

1. Certified as Extended DISC as CEDA (Certified Extended DISC Administrator)
2. NLP (Neuro Linguistic Programming Certification)

Mr. Mitash Bhattacharyya

1. Certificate on Negotiation skill
2. Certificate on Problem Solving & Decision Making
3. Certificate on e-learning
4. Certificate on Train The Trainer from Dale Carnegie

